



REAL ESTATE FINANCE

About the Sector

Availability and cost of funding from both banks and alternative finance providers has improved resulting in an increase in activity in refinancing and restructurings as well as new lending transactions. Residential development lending is also increasing due to improved market conditions and the government incentives and focus on improving housing delivery. At Ogier Leman, our experienced real estate finance lawyers work covers a broad range of property finance transactions including transactions in the hotel, student accommodation, nursing home, retail, development land, residential, energy, utilities and natural resources and industrial sectors.

Your Contacts



John Hogan
Managing Partner,
Head of Real Estate
Tel: +353 1 232 1075
Email: john.hogan@ogier.com



Laura Holtham
Partner, Banking & Finance
Tel: +353 1 232 1075
Email: laura.holtham@ogier.com



Andrew Nagle
Partner, Real Estate
Tel: +353 1 232 1075
Email: andrew.nagle@ogier.com

Our Services

We advise on a wide range of real estate finance matters, including:

- Development and construction finance
- Asset finance
- Project finance
- Refinancing
- Restructuring
- Advice on transaction structuring and set up of property investment vehicles
- Syndicated and mezzanine lending
- Loan sales & purchases
- Security due diligence and reviews
- Venture capital and private equity investments
- Non-transactional work such as standard form loan documentation and realisation of real estate security in enforcement situations for lenders and receivers

Our Experience

Regularly advising a national bank on their SME lending portfolio, including the negotiation and completion of €30m loan package to a large Irish logistics company, and the financing and refinancing of a large Irish hotel.

Acting as Lead Counsel for a leading alternative lender in over 30 transactions ranging from €300,000 to €2m.

Provision of legal services to borrowers in SME transactions ranging from the refinancing of a block of apartments in Dublin 2, to securing development finance for residential developments.

Acting for a large Investment Management Company in one of its largest transactions involving €40m of Irish real estate assets.

Acting for a construction and development company in the successful negotiation of landmark forward sale agreements for the construction and sale of a new development comprising 331 apartments in North Dublin and advising them in relation to the funding for the construction works in relation to the same.

Our Clients

We've built our practice to advise all stakeholders across the full financial product lifecycle. From debt and other security instrument listings to restructuring and insolvency, drawing on the complementary disciplines of our banking, real estate, corporate and dispute resolution teams to provide a fast and efficient service.

Members of our Real Estate Finance team have provided advice and solutions on a broad range of transactions to major domestic and international banks and financial institutions.

With experience working on the largest and most complex transactions involving real estate across Ireland, the UK and Europe, our knowledge of the real estate industry and familiarity with sector specific concepts means we add real value to clients and onshore advisers.

EXPECT SOMETHING DIFFERENT

Ogier Leman LLP, 8-34 Percy Place, Dublin 4.
Tel: +353 1 639 3000 Email: info@leman.ie Web: leman.ie