

MERGERS & ACQUISITIONS

About Mergers and Acquisitions

Although initially in early 2020 Irish M&A activity was affected by the onset of the global Covid-19 pandemic, the latter end of the 2020 has seen a significant increase in M&A activity. In addition, Ireland's recent growth as a Tech hub, anchored on the ongoing success of International tech giants such as Google and Facebook in Ireland, has seen a proliferation of indigenous Irish technology companies, boosting Ireland's recovery into 2021. It is anticipated that there will be an increase in M&A activity focused on these companies, with international investors, and technology companies, looking to invest in the Irish technology sector.

Interestingly, most Irish M&A deals are now driven by non-Irish acquirers. It is also clear however that the dynamics of an M&A deal in the new economic reality will be quite different from those which applied pre Covid-19. With bank debt harder to source, buyers and investors, when investing their own funds, must identify and realise real value on each investment. Valuations, and attitudes to risk, have fundamentally changed. This new reality has resulted in deals typically taking longer to "get going", with acquirers now conducting meaningful due diligence exercises on each target before engaging.

Your Contacts



Dominic Conlon
Partner & Head of Corporate
Tel: +353 1 232 1075
Email: dconlon@leman.ie



Edon Byrnes
Partner, Corporate
Tel: +353 1 574 1398
Email: ebyrnes@leman.ie

Our Services

Our Mergers and Acquisitions team has extensive experience advising Irish and International clients on significant domestic and cross border corporate transactions.

We pride ourselves on our efficiency and our ability to deliver practical focused advice to our clients on:

- Private equity and venture capital
- Shareholders' agreements and joint ventures
- Partnerships and acquisition finance arrangements
- Strategic investments
- Reorganisations
- Migrations
- Restructurings
- Corporate governance and ongoing obligations
- Equity capital markets
- Company Law

Our Experience

As part of the International network of IR Global Law Firms, we are particularly well placed to advise our international clients on both the optimum acquisition finance structures for their investments and arrangements in Ireland and on the actual execution of those investments.

Our Clients

Our team has advised domestic and international corporates, investment banks and venture capital and private equity providers on domestic and cross border mergers & acquisitions, restructurings, joint ventures and equity arrangements.

We act for major private equity funds and we regularly advise on all the elements of acquisition finance, fund formation and tax issues which arise with many private equity and venture capital arrangements.

We regularly advise our international clients doing business in Ireland, particularly on their inward investment and FDI projects.

EXPECT SOMETHING DIFFERENT

Ogier Leman LLP, 8-34 Percy Place, Dublin 4.
Tel: +353 1 639 3000 Email: info@leman.ie Web: leman.ie