



INVESTMENT & FUNDING

About the Sector

Bringing investors and investees together, and negotiating a mutually acceptable outcome which energizes and rewards each side, can be a delicate process. Our commercially focused and experienced lawyers have the expertise and market knowledge required to identify and deal with relevant issues in an efficient and commercial manner, ensuring that risks and issues on investments are identified early, and dealt with through commercially appropriate solutions, and that equity and debt investments are made within market parameters where so agreed.

Ogier Leman's Corporate Team is one of the most experienced in Ireland and members of our team have acted for significant Private Equity funds and have long-standing relationships with many of Ireland's VC industry leaders.

We are expert at advising early stage high potential corporates on their growth strategies.

We advise on the issues which arise during the typical investment cycle, ranging from corporate establishment, company investment preparation and investment fund formation, through initial investments, subsequent funding rounds, (equity and debt), and on to exits via trade sales and IPOs.

Your Contact



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Our Services

We advise investors and investees on each element of the investment cycle including:

- Start up phase and company formation assistance
- EIS funding
- Funds formation
- Fund raising and fund investment
- Strategic planning and structuring
- Intellectual property protection and exploitation
- Commercial contracts
- On-going business law advice required by entities operating in Ireland, such as employment law and corporate governance
- Due diligence
- Strategic equity and debt investments
- M&A strategies
- Exit strategies

Our Experience

Our team has decades of experience structuring and executing investment and acquisition transactions. As part of the Primerus international network of firms, one of our unique selling points is that we can assist with bringing parties together to broker cross-border deals.

Members of our team have advised:

- Numerous Irish start ups during their establishment phase
- A number of fund managers on the structuring and formation of their VC funds
- Numerous Irish corporates and VC Funds, on strategic investment rounds, from Seed Capital through B, C and D funding rounds
- An Irish TMT company on the largest private placement accepted by an Irish company at that time
- The first Irish company to achieve a dual listing on Nasdaq and the Neuer Market
- An Irish tech company on the securing and acceptance of numerous rounds of investment worth in excess of €50M in aggregate
- A number of VC funds on the disposal of their investments in Irish companies, including via trade sales to US trade acquirers
- Numerous VC funded Irish manufacturing companies on their disposal to domestic and international trade acquirers

Our Clients

Members of our team have acted for providers of EIS funding for over fifteen years.

Recent notable transactions include acting for the US Private Equity firm Cartesian Capital on its US\$75M investment into Irish undersea cable company Aqua Comms Limited.

EXPECT SOMETHING DIFFERENT

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