

# COMMERCIAL CONTRACTS

## About the Sector

Ogier Leman's Corporate Team has extensive experience advising domestic and international corporates, financial institutions, and the public sector, on their commercial contracts.

We work hard to ensure that our clients enjoy a high quality, efficient, responsive and value for money service.

We establish strong partnerships with our clients by taking time to understand your business and your needs, and through the delivery of prompt commercially focused advice and solutions.

Our team provides focused technical and strategic advice on all types of contracts, assisting our clients on the various phases of a contract from procurement, through contract negotiation and on to enforcement, where required – always focusing on achieving commercial solutions that help our clients maximise opportunities and minimise risks, in the most cost effective way possible.

## Your Contacts



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## Our Services

We routinely advise on a wide range of agreements including:

- Business continuity arrangements
- Outsourcing and managed services
- SaaS arrangements
- IT contracts generally
- Advertising, branding, media and sponsorship
- Licensing arrangements
- Data protection
- Cyber security
- Terms and conditions for the supply of goods and services
- Purchase, supply and manufacturing arrangements
- Distribution, agency and franchise agreements
- Procurement
- Joint ventures
- Transactional and transitional agreements

We also provide in-house teams with support, workshops and updates to assist them in their own contract negotiations.

## Our Experience

Our team has decades of experience negotiating key contract terms such as:

- Warranties and indemnities
- Scoping, service levels Implementation and testing
- Pricing and pricing review mechanics
- Change management mechanics
- IP ownership and licensing
- Data protection issues
- Employees - Acquired Rights Directive
- Contract management tools
- Limitations on liability
- Term and termination arrangements

## Our Clients

Our team has advised:

- One of Ireland's pillar domestic banks on several business critical IT contracts entered into by that bank
- A regulated entity on its engagement of a third party IT company to design and install its trading/operating system
- An Irish Tech company on licensing arrangements required to enable it to exploit and license its IP
- An Irish telecoms company on the proposed outsourcing of its entire IT department to a specialist third party service provider.

## EXPECT SOMETHING DIFFERENT

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